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This presentation includes forward-looking information and forward-looking statements (collectively, "forward-looking information") with respect to the Company. Any statements that express or involve discussions with respect to predictions, expectations, beliefs, plans, projections, objectives, assumptions or future events or performance (often, but not always, using words or phrases including, but not limited to, "expects", "does not expect," "is expected," "anticipates," "does not anticipate," "plans," "estimates," "believes," "does not believe," or "intends," or stating that certain actions, events or results may, could, would, might or will be taken, occur or be achieved) are not statements of historical fact and may be "forward-looking information". This information represents predictions and actual events or results may differ materially. Forward-looking information may relate to the Company's future outlook and anticipated events or results and may include statements regarding the Company's financial results, future financial position, expected growth of cash flows, business strategy, budgets, projected costs, projected capital expenditures, taxes, plans, objectives, industry trends and growth opportunities. Forward-looking information contained in this presentation is based on certain assumptions regarding expected growth, results of operations, performance, industry trends and growth opportunities. While management considers these assumptions to be reasonable, based on information available, they may prove to be incorrect. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. These risks, uncertainties and other factors include, but are not limited to risks associated with general economic conditions; adverse industry events; marketing costs; loss of markets; future legislative and regulatory developments involving the renewable energy industry; inability to access sufficient capital from internal and external sources, and/or inability to access sufficient capital on favorable terms; the renewable energy industry generally, income tax and regulatory matters; the ability of the Company to implement its business strategies including expansion plans; competition; currency and interest rate fluctuations, and the other risks discussed in the Company's filings on SEDAR (www.sedar.com). The foregoing factors are not intended to be exhaustive. Although the Company has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results to differ from those anticipated, estimated or intended. Forward-looking statements contained herein are made as of the date hereof and the Company and its directors, officers and employees disclaim any obligation to update any forward-looking statements, whether as a result of new information, future events or results or otherwise. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, you should not place undue reliance on forward-looking statements due to the inherent uncertainty therein. All forward-looking information is expressly qualified in its entirety by this cautionary statement. Forward-looking information and other information contained herein concerning management's general expectations concerning the renewable energy industry are based on estimates prepared by management using data from publicly available industry sources as well as from market research and industry analysis and on assumptions based on data and knowledge of this industry which management believes to be reasonable. However, this data is inherently imprecise, although generally indicative of relative market positions, market shares and performance characteristics. While management is not aware of any misstatements regarding any industry data or comparables presented herein, industry data and comparables are subject to change based on various factors. The Company has not independently verified any of this data from independent third-party sources.

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\*Royalty is a sum of money paid on a recurring basis, generally based on a % of gross revenue



### Who We Are

We are a leading specialty financing company focused on the renewable energy industry, investing in late stage development and operating projects to generate a recurring revenue stream.

- Established in 2016 and listed on the TSXV in 2018
- \$24 million raised & invested to date
- 86 royalties on solar, wind and run-of-river projects operating across Canada, US and Europe
- 948,000 MWh / year in clean energy generated
- 320,000+ tonnes of Green House Gases ("GHG") avoided / reduced

<u>Environmental Impact of Projects Invested In – Equivalents to GHG avoided</u>

117,240



69,494



5,318,832

Homes powered

Cars removed

Tonnes of waste recycled

109,411

Trees planted

# **Key Investment Highlights**

- Strong and secured return while climate proofing your portfolio
  - Green bond offering at 6% for 5 years
  - Senior secured to protect your investment
- Growing concern for the environment is driving investment
  - Global green bond market grew to \$254.9B in 20191
- Experienced and recognized management and board
  - Management has 75+ years in finance and renewable energy
  - More than \$1.34B of projects delivered and invested
- Compounded annual revenue growth of 141% since 2016
- Benefits from a first mover advantage
- NO existing secured debt
- Energy generation is an essential service
  - Minimal Impact of COVID-19 on operations



Young Leadership Award







<sup>1.</sup> Investment Industry Association of Canada.

**Size of Bond Offering:** Up to \$10 million

**Price:** \$1,000 per Secured Green Bond

**Term of Bond:** 5 Years

Interest Rate: 6%

**Interest Payment:** Quarterly

Minimum Size: \$5,000

**Registered Eligibility:** Yes

**Security:** Bond Indenture<sup>1</sup>

Covenants: 1:1 debt to equity;

2 quarter interest reserve; and

110% interest coverage

Framework: ICMA Green Bond Principles (2018)

**Verification:** Independent Auditor

**Bond Trustee:** Western Pacific Trust Co.

**Use of Proceeds** Short term loans to, and the

acquisition of royalty streams from,

green energy projects

Closing: Monthly – 1st Closing September 30th





# **Market Opportunity**

\$289B was invested in Renewable Energy projects in 2018 according to the United Nations, which is expected to rise to \$534B by 2030<sup>1</sup>.

There are 5 main forms of renewable energy that we focus on investing in;

Technology	Current % of Global Renewable Capacity <sup>2</sup>		
Hydroelectric	50%		
Wind	24%		
Solar PV	20%		
Biomass	4%		
Geothermal	1%		

Renewable energy accounted for 26.2% of global energy production in 2018, which is expected to rise to 45% by 2030<sup>3</sup>.

<sup>1.</sup> UN Environment Programme. June 18, 2019. Renewable Energy.

International Energy Agency.

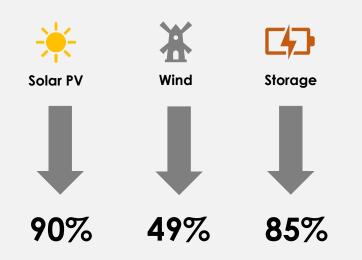
Centre for Climate and Energy Solutions. Technology Solutions. Electricity. Renewable Energy.

# Solar PV is Leading the Growth

Growth led by solar due to a nearly 90% drop in cost, resulting from reductions in costs and improvements in the efficiencies of the panels<sup>1</sup>.

Wind and solar are now the cheapest forms of energy generation across more than two-thirds of the world. By 2030, they undercut coal and gas almost everywhere<sup>1</sup>.

### **Technology Cost - Declines Since 2010**<sup>1</sup>



### Renewable Energy CAGRs, 2019 - 2030



PV

14.8%



Wind

11.0%



**Geothermal** 

10.5%



**Bioenergy** 

6.3%



Hydropower

2.8%

Bloomberg New Energy Finance. Scale-Up of Solar and Wind Puts Existing Coal, Page 8
Gas at Risk.

# Socially Conscious Investing – Setting the Stage



("SDGs")





























**SDGs:** In 2015, the United Nations developed 17 SDGs to bring attention to Responsible Investing ("RI").

**RI:** As a result of the SDGs, the Principles for Responsible Investing (PRI) were established in 2017. The PRI consider Environmental, Social and Governance ("ESG") factors of an investment.

**ESG:** ESG criteria are a set of standards used by **socially conscious investors** to screen potential investments.

#### **Our SDGs**











17 PARTNERSHIPS FOR THE GOALS



### What is a Green Bond?

Launched in 2007<sup>1</sup>. Green Bonds finance or refinance "Green Projects" that provide clear and quantifiable environmental benefits.

- Renewable Energy & Energy Efficiency
- Pollution Prevention and Control
- Clean Transportation

The International Capital Market Association oversees the Green Bond Principles to provide a guideline for labelling a bond "green".

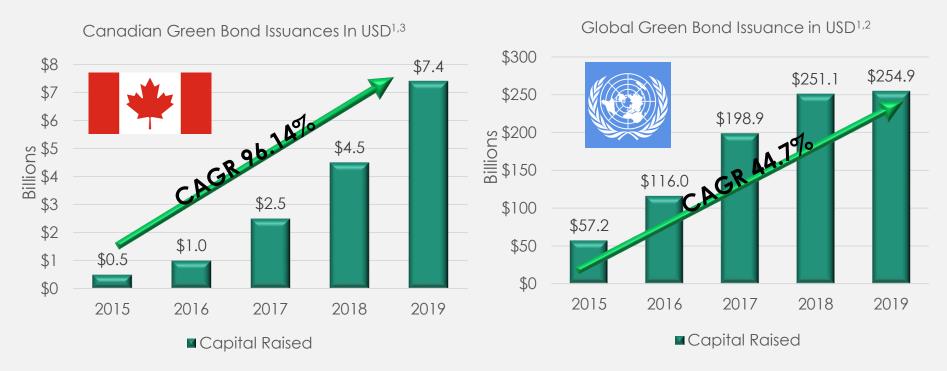
The principles are based on:

- Use of proceeds
- Process for project evaluation and selection
- Management of proceeds
- Reporting

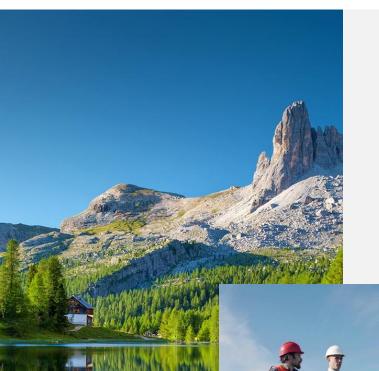
DBRS Green with Envy: Canada's Green Bond Market is Growing into a Global Player. International Capital Market Association Green Bond Principles (2018).

# **Green Bond Issuances are Growing**

The market for Green Bonds is expanding dramatically as investor sentiment towards environmental issues intensifies.



- 1. DBRS Green with Envy: Canada's Green Bond Market is Growing into a Global Player.
- Investment Industry Association of Canada (IIAC).
- 3. BNN Bloomberg Canada leads in green bond deals as 2019 issuance hits \$9.6B, above past years.



## **Our Vision & Values**

We are creating a cleaner future by investing in renewable and sustainable energy.

We aim to help investors earn a strong return and make a positive impact on the environment.





The projects we invest in are at the

forefront of innovation, addressing the

Sustainable Development Goals (SDGs)

while delivering economic growth.

## **Value Driven Business Model**

### What we invest in:

- Renewable and sustainable energy projects
- Commercially viable (proven) technologies
- Projects that are cash flowing or near cash flow with long term revenue contracts
- Projects that have a strong ability to offset GHG

#### Where we invest:

- OECD and EU countries
- Primary focus on North America and Europe



## **Value Driven Business Model**

### How we invest:

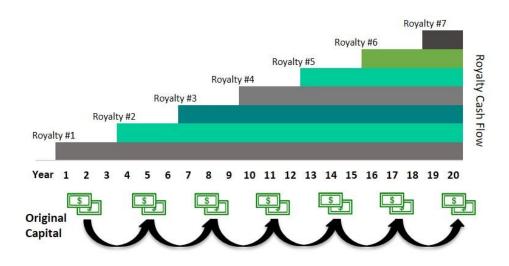
Short-term secured loans (6 mths to 3yrs)

- 7-10% interest +
- Up to 2% gross revenue royalty

Long-term royalties (15 to 20 years)

- Royalties based on revenues and long-term cash-flow streams
- Up to 2% gross revenue royalty

# COMPOUNDING EFFECT OF ROYALTY AND LOAN STRUCTURE

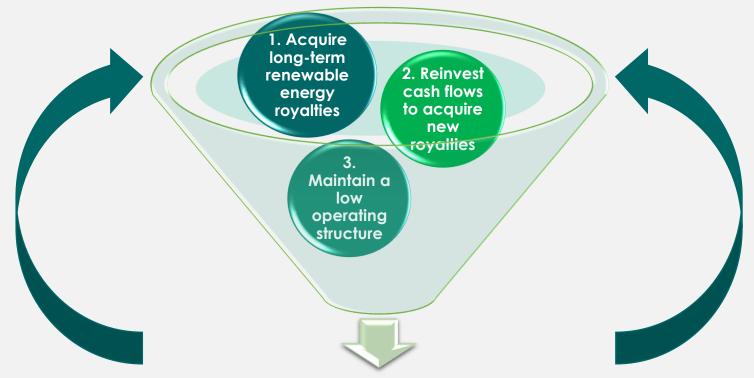


Re-investment of capital **7X**, over 20 years, for 7 different royalties

## **How We Invest to Ensure Premium Returns**

Our objective is to acquire a portfolio of **long-term**, **stable**, **and diversified royalty streams** that will provide our investors with **sustainable**, **long-term cash flows**.

RE Royalties' Investment Policy is to achieve the following long-term objectives:



Investments that produce secure, recurring cash flows to reinvest

## How We Protect Your Investment<sup>1</sup>

The Company **screens and acquires** royalties based on three major principles:

- Capital protection
- Immediacy of cash flow
- Risk-adjusted return

The Company's **investments** are secured using a combination of the following strategies;

- Senior-secured
- Over-collateralization
- Cross-collateralization
- Asset level security
- Guarantees, cross-guarantees and share pledges
- Step-in rights

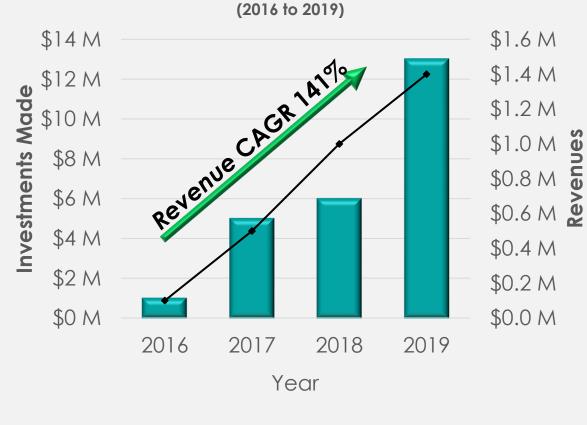


# **Current Renewable Energy Portfolio**

	Technology	Status	Location	Generating Capacity (MW)	# of Royalties	Operator	Power Buyer	Annual GHG Offset by Project (tonnes)
Client 1	Wind	Operational	Canada	102	1	Altagas	BC Hydro	2,490
Client 2	Solar	Operational	Canada	40	4	Northland	Ontario Hydro	2,377
Client 3	Solar	Operational	Canada	22	60	Client 3	Ontario Hydro	1,025
Client 4	Solar	Construction Ready	USA	152	2	Client 4	Large US Bank	142,720
Client 5	Solar	Construction Ready	USA	78	1	Client 5	Vistra Energy	64,670
Client 6	Wind, Solar, Hydro	Operational	Europe	39	6	Client 6	Local Utility, EU	29, 366
Client 7	Wind	Operational	Canada	40	12	WEB Windenergie	Nova Scotia Power	79,020
Total				472	86			321,668

# **Investment History**

### Revenue Growth & Investments Made



Investments → Revenues

### Snapshot

- Investments completed: 8
- Investments recycled: 2
- Investment portfolio
  - 80% Short-term loans
  - 20% Royalty streams
- 53 royalties acquired in 2019
- Q1, 2020 Revenue: \$443K
- Q1, 2020 Cash Flow: \$268K
- Q1, 2020 Net Income: \$99K



Bernard Tan

Co-Founder Chief Executive Officer

15+ Years in corporate finance, resources, and technology

CPA, CA, MBA (Finance), Former CFO of TSX public company, Former CFO of Hunter Dickinson, CIM Young Leadership Award



Peter Leighton

Co-Founder **Chief Operating Officer** 

25+ Years in M&A and project development in the energy sector

Former President and COO of Finavera (Delivered \$750M in wind projects), Former COO of Accenture's **Business Services for** Utilities, Clean50 winner



Luqman Khan

Chief Financial Officer

20+ Years in Accounting and business management

CFO of publicly listed TSX-V mineral resource company, CPA, CGA, **Ernst and Young** Assurance



Bryce Anderson

VP, Investments

5+ Years in construction, maintenance, design

CFA, RIPC Holder from Responsible Investors Association (RIA), BEng in Mechanical Engineering



Talia Beckett

VP, Communications & Sustainability

10+ Years in public relations, communications, international business

Masters Degree from University of London, Recipient of the BC **Export Award for** International Business





## **Board of Directors**

### Marchand Snyman

**Chairman & Director** 

- Co-Founder of RER
- Director and Chief Operating Officer of Hunter Dickinson Inc.
- 20+ years of senior executive experience in global corporate finance M&A, financing and divestiture activities
- Charted Accountant (South Africa) & Chartered Accountant (Australia & new Zealand)

#### Stephen Cheeseman

**Director (Independent)** 

- President of Chinook Power, where he developed 142 MW Quality Wind Project
- Current Director of Clean Energy BC
- Winner of Canada Clean 16 award for his dedication and contribution to sustainability and clean capitalism

#### Rene Carrier

**Director (Independent)** 

- President of Euro- American Capital Corporation, a private investment company. Currently serves as an independent director on various publicly traded companies
- Founding Director of International Royalty Corp. ("IRCC") from 2003 until sale in 2010 for \$700M

#### **Gord Fretwell**

**Director (Independent)** 

- Experienced securities and corporate finance lawyer. Principal of Gordon Fretwell Law Corporation
- Currently serves as an independent director on various publicly traded companies
- Founding Director of International Royalty Corp. ("IRCC") from 2003 until sale in 2010 for \$700M

#### Jill Leversage

**Director (Independent)** 

- 30 years of senior investment banking executive and private equity experience
- Former Managing Director, Corporate & Investment Banking for TD Securities, a global investment bank
- Director of Various public and private company boards (Vancouver Airport Authority, ICBC, MAG Silver)
- Chartered Business Valuator and a Fellow of the Institute of chartered Accountants of BC

#### Paul Larkin

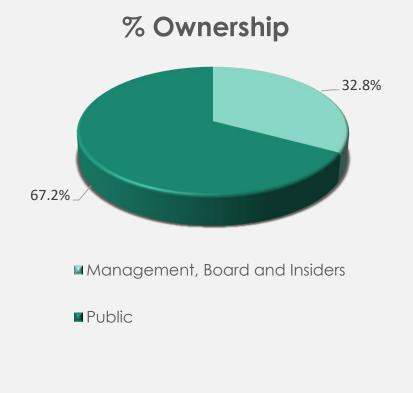
**Director (Independent)** 

- President of the New Dawn Group, an investment and financial consulting firm, primarily involved in corporate finance, merchant banking and administrative management of public companies
- Founding Director, Chairman of the audit and special purpose committees of US Geothermal Inc. which was sold to Ormat Technologies, Inc. (NYSE:ORA)

# **Current Capitalization**<sup>1</sup>

Capital Structure	Amount		
Current Share Price	\$1.00 <sup>2</sup>		
Common Shares Outstanding	32,171,389		
Warrants (@\$0.10, \$0.30, \$0.50)	518,109		
Options (@\$0.82)	1,360,000		
Convertible Debenture (@\$1.00)	1,955,553		
Fully Diluted	36,005,051		

Balance Sheet	(CAD, M) <sup>3</sup>
Cash	\$0.89
Working Capital	\$9.87
Convertible Debt (convert @\$1.00)	\$1.95
Secured Long Term Debt	\$0



<sup>1.</sup> As at June 23, 2020

<sup>2.</sup> As at June 23, 2020

<sup>3.</sup> As at March 31, 2020

### **Our Green Bonds**

We are issuing our inaugural green bonds for:

- Investors to earn a strong fixed income, secured against investments.
- Proceeds will be invested in sustainable and renewable energy projects, that will reduce GHG's and mitigate the impacts of climate change.
- Our green bonds will be compliant with the International Capital Market Association Green Bond Principles (2018).





Size of Bond Offering: Up to \$10 million

Price: \$1,000 per Secured Green Bond

Term of Bond: 5 Years

Interest Rate: 6%

**Interest Payment:** Quarterly

Minimum Size: \$5,000

Registered Eligibility: Yes

Bond Indenture<sup>1</sup> Security:

**Covenants:** 1:1 debt to equity;

2 quarter interest reserve; and

110% interest coverage

Framework: ICMA Green Bond Principles (2018)

Verification: Independent Auditor

Western Pacific Trust Co. **Bond Trustee:** 

**Use of Proceeds** Short term loans to, and the

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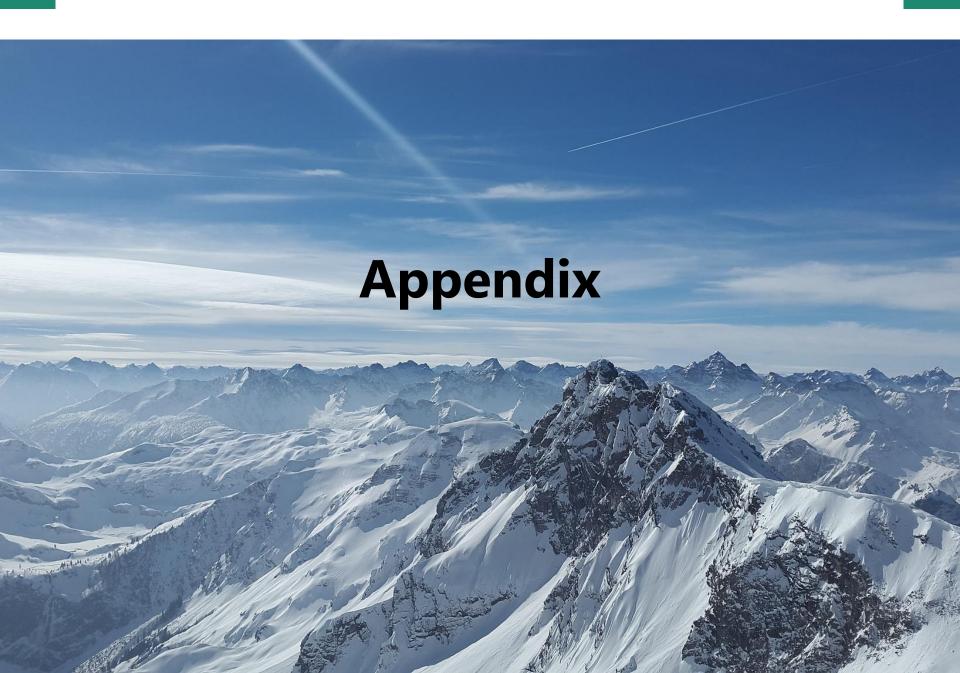
green energy projects

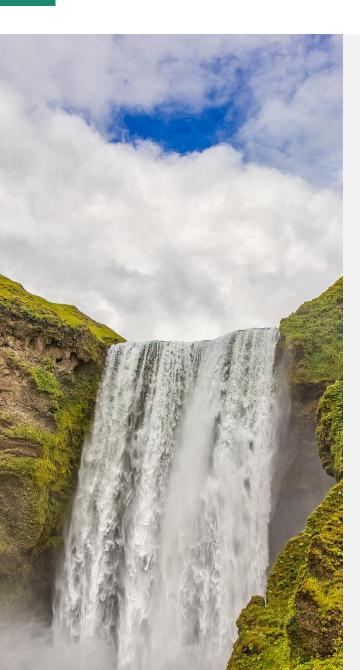
Closing: Monthly – 1st Closing September 30th



## WE WOULD LOVE TO HEAR FROM YOU



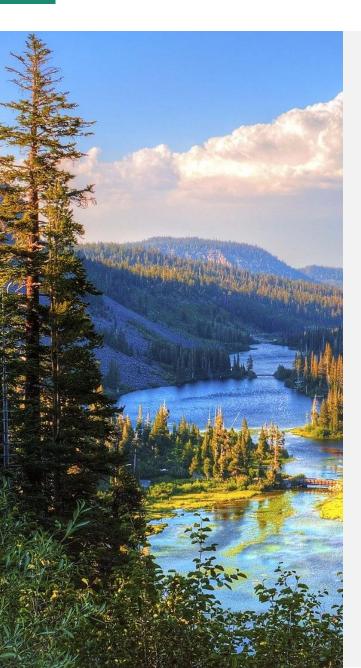




## **Our Investment Policy**

The Company's Investment Policy is to achieve the following long-term objectives:

- Acquire long-term renewable energy royalty streams backed by power purchase agreements from credit worthy utilities or facilities that operate in strong merchant markets with stable power pricing;
- Reinvest royalty income, interest and capital repayment cash flows to acquire new royalties on an on-going basis to drive growth;
- Maintain a low operating cost structure (relative to other renewable energy companies); and
- Use debt financing to acquire additional royalties in order to enhance financial returns for shareholders.



### **How We Screen Investments**

The Company screens and acquires royalties based on three major principles:

- **Capital Protection**: Client must be able to provide sufficient collateral to guarantee and protect the Company's royalty investments. Each transaction must be structured to maximize security and safeguard the investment. Projects must be able to clearly demonstrate long-term operational performance, profitability and liquidation value, in the event the Company has to step in to either operate or sell the projects.
- **Immediacy of Cash Flow**: Projects must have a very clear path to cash flows and generate sufficient margins to be able to service the long-term royalty payments.
- **Risk-Adjusted Return:** Each royalty transaction must be able to generate internal rates of returns above the Company's long-term financial targets given the different types, and level of risk on each deal.



### **How We Secure Investments**

The Company's royalty investments are typically protected using a combination of the following strategies:

- **Senior-secured:** The Company will seek to ensure that its investments are ranked in priority to other debts. In the event of a default by a client, this should ensure that the Company maintains the ability to control the default process and also ensure priority payment on any potential sale of the assets.
- Over-collateralization: The Company will seek to collateralize its investment
  against a value that is greater than its investment. The Company conducts a
  valuation analysis of each client's assets through a combination of discounted
  cash flow analysis from its operational assets, comparable valuations, or cash flow
  multiples. This should ensure the Company will be able to recover its original
  investment and targeted returns in the event of a default.
- Cross-collateralization: The Company will seek to cross-collateralize its investment
  against a portfolio of assets. This should provide additional protection in the event
  one asset triggers a potential default, as the Company should be able to
  monetize the client's other assets which were not subject to the default.
- Asset level security: The Company will seek to register security claims where available against the actual assets such as cash, receivables, deposits, land, contracts and equipment that the Client may own.
- Guarantees, cross-guarantees and share pledges: The Company will seek to obtain guarantees from the client's parent company or affiliated companies for the Company's royalty investments. The Company will also ensure that the clients pledge the shares of their respective subsidiary companies as guarantees.
- **Step-in rights:** The Company will seek to obtain step-in rights with the client to operate the assets in the event of a default. This should ensure that the assets will continue to operate in an optimal manner and that the Company will be able to achieve a proper recoverable value on our investment.

### Disclaimer

#### PURCHASER'S RIGHTS OF RESCISSION AND RESALE RESTRICTIONS

In certain circumstances, purchasers resident in certain provinces of Canada, are provided with a remedy for rescission or damages, or both, in addition to any other right they may have at law, where a presentation and any amendment to it contains a misrepresentation. Where used herein, "misrepresentation" means an untrue statement of a material fact or an omission to state a material fact that is required to be stated or that is necessary to make any statement not misleading in light of the circumstances in which it was made. These remedies, or notice with respect to these remedies, must be exercised or delivered, as the case may be, by the purchaser within the time limits prescribed by applicable securities legislation.

The following summary is subject to the express provisions of the applicable securities laws, regulations and rules, and reference is made thereto for the complete text of such provisions. Such provisions may contain limitations and statutory defenses not described here on which the Company and other applicable parties may rely. Purchasers should refer to the applicable provisions of the securities legislation of their province for the particulars of these rights or consult with a legal adviser.

The following is a summary of rights of rescission or damages, or both, available to purchasers resident in the province of Ontario, New Brunswick, Nova Scotia and Saskatchewan. If there is a misrepresentation herein and you are a purchaser under securities legislation in Ontario, New Brunswick, Nova Scotia and Saskatchewan you have, without regard to whether you relied upon the misrepresentation, a statutory right of action for damages, or while still the owner of the securities, for rescission against the Company. This statutory right of action is subject to the following: (a) if you elect to exercise the right of action for rescission, you will have no right of action for damages against the Company; (b) except with respect to purchasers resident in Nova Scotia, no action shall be commenced to enforce a right of action for damages after the earlier of (i) 180 days (with respect to purchasers resident in Ontario) or one year (with respect to purchasers resident in Saskatchewan and New Brunswick) after you first had knowledge of the facts giving rise to the cause of action and (ii) three years (with respect to purchasers resident in Ontario) or six years (with respect to purchasers resident in Nova Scotia, no action shall be commenced to enforce a right of action for rescission or damages after the date of the transaction that gave rise to the cause of action; (d) with respect to purchasers resident in Nova Scotia, no action shall be commenced to enforce a right of action for rescission or damages after 120 days from the date on which payment for the securities was made by you; (e) the Company will not be liable if it proves that you purchased the securities with knowledge of the misrepresentation; (f) in the case of an action for damages, the Company will not be liable for all or any portion of the damages that it proves do not represent the depreciation in value of the securities as a result of the misrepresentations; and (g) in no case will the amount recoverable in such action exceed the price at which the

Notwithstanding that the Securities Act (British Columbia), the Securities Act (Alberta), and the Securities Act (Québec) do not provide, or require the Company to provide, to purchasers resident in these jurisdictions any rights of action in circumstances where this presentation or an amendment hereto contains a misrepresentation, the Company hereby grants to such purchasers contractual rights of action that are equivalent to the statutory rights of action set forth above with respect to purchasers resident in Ontario.

However, securities legislation in Alberta provides that every purchaser of securities in reliance on the exemption set forth in section 2.10 (the minimum amount exemption) of NI 45-106 pursuant to this presentation shall have, in addition to any other rights they may have at law, a right of action for damages or rescission against the Company and certain other persons if this presentation or any amendment thereto contains a misrepresentation. Such rights must be exercised within prescribed time limits, being (i) in the case of an action for rescission, 180 days from the day of the transaction that gave rise to the cause of action, or (ii) in the case of any action, other than an action for rescission, the earlier of, (a) 180 days from the day that the purchaser first had knowledge of the facts giving rise to the cause of action, or (b) three years from the day of the transaction that gave rise to the cause of action. Purchasers should refer to the applicable provisions of the Securities Act (Alberta) for particulars of those rights or consult with a lawyer.

In Manitoba, the Securities Act (Manitoba), in Newfoundland and Labrador the Securities Act (Newfoundland and Labrador), in Prince Edward Island the Securities Act (PEI), in Yukon, the Securities Act (Yukon), in Nunavut, the Securities Act (Nunavut) and in the Northwest Territories, the Securities Act (Northwest Territories) provide a statutory right of action for damages or rescission to purchasers resident in Manitoba, Newfoundland, PEI, Yukon, Nunavut and Northwest Territories respectively, in circumstances where this presentation or an amendment hereto contains a misrepresentation, which rights are similar, but not identical, to the rights available to Ontario purchasers.

The statutory right of action described above is in addition to and without derogation from any other right or remedy at law.

#### Resale Restrictions.

The securities described herein will be offered on a private placement basis in reliance upon prospectus exemptions under applicable securities legislation. Resale of the securities offered hereby will be subject to restrictions under the applicable securities legislation, which will vary depending on the relevant jurisdiction. Generally, such securities may be resold only pursuant to an exemption from the prospectus requirements of applicable securities legislation or pursuant to an exemption order granted by appropriate securities regulatory authorities.